

- 1. Decide if you want to be published by a small press.
- 2. Compile a list of small presses to target—fill in the first column below:

SMALL PRESS	REASON YOU PICKED THIS PUBLISHER	AUTHOR COMPLAINTS	THEIR BEST-SELLING AUTHORS	CONTACT INFORMATION

- 3. Check the reputation of each publisher on your list by consulting the Preditors & Editors website (pred-ed.com). Try to distinguish between a few disgruntled authors and a pattern of poor business practices. Eliminate any publishers with consistently reported problems.
- **4.** Check out each publisher on your list in *Novel & Short Story Writer's Market*, published by Writer's Digest Books. Based on what you glean, add this publisher's contact information or eliminate it from the list.
- **5.** Search Amazon for mysteries published by each publisher, and note their sales rank. Search *inside* some of its books to see if they are professionally presented and edited. Decide whether this publisher seems like the company you want to keep.
- 6. Sort. Prioritize your list from the most desirable small presses and independent publishers to the least.
- 7. For your final choices, visit the publisher's website and prepare a query package that meets their specifications for submissions.